

# Improving industrial performance

ProCS, Ltd. Kráľovská ulica 8/824 927 01 Šaľa Slovakia







# Part of VINCI Energies

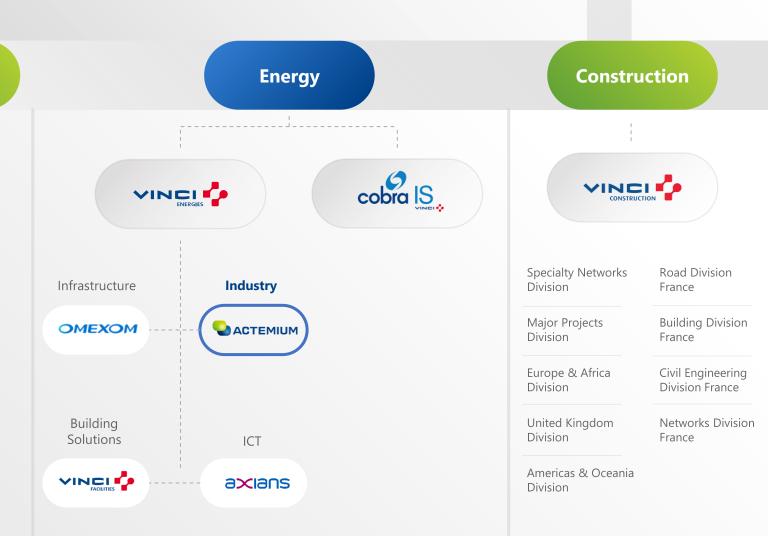
Concessions

**VINCI** Autoroutes

**VINCI** Airports

VINCI Stadium

Other concessions





### A powerful worldwide network

40

440

Countries

**Business units** 

25,000

Employees

**4€** BN





# Vision & missions

### Accelerating your industrial performance for a better world

100 % dedicated to the industrial process improvement, The Actemium network enables a customized approach, presenting multi-technical, multi-site and multi-country solutions.

Operating throughout the entire industrial life cycle, from design up to and including maintenance.











### ACTEMIUM Slovakia

#### **ProCS**, Ltd. – the company history

- → 1992 establishment of ProCS, Ltd.
- → 2007 ProCS, Ltd. has become a member of VINCI Energies group
- → 2015 ProCS, Ltd. presents itself under the ACTEMIUM brand







### The company activities

- → DESIGN
- **→ BUILD**
- **→ MAINTAIN**

- Industrial automation
- Service & Maintenance
- Assembly & Installation of electrical cabinets
- Analytics
- MES systems
- Functional safety
- Cyber security
- Vibrodiagnostics



### Industrial automation

- **→** Consulting services
- **→** Analyzing processes

#### Engineering

- → Instrumentation and control design documentation processing
- → EPS, GDS project documentation processing
- → Electrical engineering including lightning, grounding and lighting
- 나 Software engineering
- → Control systems specification
- → Process automation
- 나 Field instrumentation

#### Installation

The Electrical installation work, including installation and assembly of measuring, control and automation technology as well as electrical equipment, computer and optical networks



### Industrial automation

- **→** Best practices
- **¬** Safety application
- **→ FAT, SAT**
- **¬└ Experiences**

### Application software for DCS, ESDS, PLC, SCADA, ...

- → Continuous Chemical & Petrochemical process
- → Batch process
- → Safety Applications
- 나 Monitoring
- → Control & Safety Narratives
  - HMI Design
  - C&E Diagrams
  - Design of PID controllers, sequencies, ......
  - Alarms, Reports



### Industrial automation

### → Qualified and certified team

#### On-site installations

- → Measuring and control instrumentation, including Analyzers
- → Different types of automation systems
- → WAN and LAN optical fibres or metallic communication systems
- → Electrical distributions, motor control, lightning, grounding and lighting systems

#### Testing and commissioning

- → Loop checks
- 나 Equipment functional testing
- → Acceptance tests (FAT, SAT)
- → Integration tests
- 나 In-process + Output inspections
- → as well as electrical cabinets inspection



### Service & maintenance

- **→ Flexibility**
- **→ Availability 24/7**

# Warranty service, Post-warranty service based on the service level agreement

- Automation systems preventive and complex maintenance
- 나 Emergency service
- Repair of components or whole devices
- → Calibration of different measurement and control instrumentation (thermometers, pressure gauges, flowmeters, convertors etc.)
- Administration of customer's instrumentation and automations systems database
- → Changes in application software



# Assembly & Installation of electrical cabinets

→ From design to installation

# According to customer's requirements, in accordance with the required technical standards

- → System cabinets for various control systems
- → Marshalling cabinets
- Special LAN and WAN cabinets for industrial data communications on the basis of both optical and electrical networks
- Low voltage switchgears with nominal voltage up to 1000 Volt and nominal current up to 4000 Amps:
  - Distribution
  - Motor Control (MCC)
  - Light distribution



# Analytical systems

**→** All in one place

#### Design, build and installation

- → Design, engineering and installation from one place, including sampling systems and shelters
- → Long time experiences with different analyzers
- → Process control analyzers
- → Quality control analyzers
- → AMS analyzer systems for gas, liquid and solid particles
- → Design and installation of sampling systems
- 나 Supply of cabinets and shelters
- → Upgrade of existing analyzer systems
- → Solutions for explosive and hazardous areas
- → Solutions for several industry segments



#### **MES** systems

- **→ Innovative practices**
- **→ Increasing productivity**

#### **SMART** platform

- → ProCS has developed its own MES system with the following specifications
- It is a system based on the standard application platforms extended by new functional modules developed by ProCS which are tailor-made to the specific customer needs and requirements
- → It is an open system communicating with the operators level through different standardized communication protocols (OPC, Modbus and DLMS)
- → Different alarm messages and protocols can be sent to the users via E-mail communication
- → It enables exporting of the data into different formats (MS Excel, PDF, ...)

#### Standard products

- → Wonderware products
- 나 Yokogawa Exaquantum



#### **Functional safety**

**→ Safely & reliably** 

Increase the availability and reliability of operations, risk reduction and compliance with applicable regulations, transparency of security systems

- Functional safety engineers of ProCS, certified by TÜV Rheinland, design safety related systems in compliance with the EN 61508 / EN 61511 standards
- On May 2020 was issued a Declaration of Systematic Capability, proving the conformity of the established FSM system with the standards IEC61508 and IEC615111 (Systematic Capability SC3)
- → The company is authorized under Act No. 128/2015 on the:
  - Risk assessment
  - Elaboration and updating of the Safety report
  - Elaboration and updating of the Emergency plan
  - Consulting and advisory services



### **Cyber security**

→ Control system design in accordance with best practices

- → Effective protection against unauthorized access (location, account protection, encrypted communication, ...)
- Access to the system allowing user authentication, strong passwords, access level setting, ...
- → Access and selected states monitoring
- → Networks separation (Segregation and Segmentation)
- → Systems and services hardening
- → Rules for handling portable media
- → Transparency of control systems throughout the whole life cycle
- → Risk reduction and compliance with applicable legislation



#### Vibrodiagnostics

→ Design of vibration measurement systems

### Providing timely information about the status of the monitored machine reduces maintenance costs

- → Developing a concept of machine diagnostic monitoring system
- → Engineering and design work I/O, server, network infrastructure, protection
- → Installation of instruments and system itself
- → Setting up, testing, issuing protocols
- → Secure data transfer to higher-level networks
- → Knowledge of Brüel & Kjær, GE, Emerson monitoring systems
- → Analysis of measured data
- → Predictive maintenance



### ProCS, Ltd. the company management



Ing. Štefan Bartošovič Business Unit Manager



Ing. Jaroslav Sucháň SALES



Ing. Jozef Szikora DELIVERY



Ing. Miloš Pinka ENGINEERING



Ing. Ivan Balogh SERVICE



Mgr. Michal Branderský PURCHASING



Emília Valábeková FINANCE



Bc. Zuzana Kőrösiová HRM



## Human resources – special trainings

**→ Regular training** 

#### Control systems

- → PCS7 / SIEMENS
- → CENTUM / YOKOGAWA
- → DELTA V / EMERSON
- → VALMET DNA / VALMET
- → CITEC / SCHNEIDER

#### Programmable logical controllers

- → SIMATIC / SIEMENS
- → HIMATRIX / HIMA
- → NETCON, MICRONET, W505 / WOODWARD
- → PROSAFE / YOKOGAWA
- → CONTROLLOGIC / ROCKWELL AUTOMATION SERVICES
- → TRICON SYSTEM / INVENSYS



# Human resources – special trainings

**→ Knowledge of systems** 

#### Vibration monitoring systems

- → VC 8000 / BRÜEL & KJÆR
- → BN3500, SYSTEM 1 / BENTLEY NEVADA
- → AMS 6500 ATG / EMERSON

#### SCADA systems

- → INTOUCH / WONDERWARE
- → WINCC / SIEMENS

#### Information systems

- → MS SQL SERVER / MICROSOFT
- → APPLICATION SERVER / WONDERWARE
- → HISTORIAN / WONDERWARE
- → EXAQUANTUM / YOKOGAWA



# Human resources – special trainings

### → Wide knowledge of products

#### Implementation of design

- → SWITCHBOARDS RITTAL, OEZ, ABB, SCHNEIDER, SCHRACK
- → PRODUCTS FOR SWITCHBOARDS OEZ, SCHNEIDER, ABB, SCHRACK
- → CONTROLL SYSTEMS YOKOGAWA, SIEMENS, B+R, B&K
- → GDS MSA A GM
- → EPS SIEMENS
- → FREQUENCY CONVERTERS ABB, SIEMENS, VONSCH, VACON, DANFOSS..
- → LIGHTNING PROTECTION AND EARTHING DEHN, SALTEK
- → COOLING ISSUES AND EMC



# Human resources – special engineering tools

→ Special software tools

#### CAE (Computer Aided Engineering) tools

- → ENGINEERING BASE / AUCOTEC
- → EXPERIENCE WITH OTHER SYSTEMS- RUPLAN, COMOS-PT, ELCAD, INTOOLS

#### CAD (Computer Aided Design) tools

→ AUTOCAD LT / AUTODESK

#### Engineering calculations tools

- → CONVAL / F.I.R.S.T.
- → EXSILENTIA / EXIDA
- → RISK TOOL / DEHN
- → E-DESIGN / ABB
- → SICHR / OEZ
- → ECODIAL / SCHNEIDER
- → DIALUX / DIAL



## ProCS – integrated management system

Integrated management system has ProCS certified by SGS certification company

- → Quality management system according to the international standard ISO 9001:2015 requirements
- → Environmental management system according to the international standard ISO14 001:2015 requirements
- → Safety at work management system according to the international standard ISO 45 001:2018 requirements

**→** Certified quality



# System SCC (Safety Certificate for Contractors

**¬└** Guaranteed safety

- → SCC system has been established in the frame of ProCS which is focused on vendor's qualification in the field of health and safety.
- This system is closely linked to the Integrated management system (IMS) of ProCS and represents a special superstructure over it.
- SCC system of ProCS has been certified by TUV SUD Slovakia and the system itself has been based upon german document called Normatives SCC-Regelwerk I Version 2011.
- → SCC certificate is valid until 12/2025.



#### **ProCS - certificates**

#### **→** Guaranteed safety

#### Professional certificates

- → FS Engineer (TÜV Rheinland) functional safety certified engineer
- → Declaration of Systematic Capability, proving the conformity of the established FSM system with the standards IEC61508 and IEC615111 (Systematic Capability SC3)

#### **Authorizations**

- → Authorized civil engineer
- → On-site supervision
- → On-site safety work coordinator
- → Major Industrial Accidents and Protection Expert



#### **ProCS - certificates**

#### **→** Regular training

#### **Authorizations**

- → Mining activities, explosives and the State mining administration
- → Authorization according to § 17 of Act no. 513/2009 on tracks for carrying out specified activities

#### Contractors

- 국 Schneider Electric
- → Siemens



### Financial indicators



	2022		2023		2024	
Turnover (in k€)	8 854		7 632		9 560	
	kEUR	%	kEUR	%	kEUR	%
Sales of services	6 640	75 %	5 648	74 %	6 787	71 %
Sales of hardware	2 214	25 %	1 984	26 %	2 773	29 %



	2022		2023		2024	
Turnover (in k€)	8 854		7 632		9 560	
	kEUR	%	kEUR	%	kEUR	%
Domestic sales	7 752	88 %	6 674	87 %	9 124	95 %
Export sales	1 102	12 %	958	13 %	436	5 %



# ProCS, Ltd. – scope of activities

#### **SLOVAKIA**











#### **EXPORT**











## ProCS, Ltd. – major partners





























- **→** Germany
- → Sweden
- → The Netherlands











# THANK YOU FOR YOUR ATTENTION

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